



## Job Description : Operation manager

Starting date : From 01/12/2017

Project Alba is a for-profit social enterprise created in 2012. Our team is aiming to revolutionize support to small-scale farming, bringing dramatic improvements to agriculture and farmers income throughout the world.

Operation division is one of the 5 division of Project Alba. The operation manager leads a team of 30 people that support farmers in their production and ensure post harvest processes.

### Details of Responsibilities :

- **Management of farmers production**

- Operation manager is responsible to ensure that farmers have what they need - Plan of production, inputs, tools - to produce vegetables following Alba instruction. Thus s/he is responsible to ensure that appropriated processes and systems are in place.
- Operation manager is responsible to manage the collection of vegetables at farmers fields and the sorting of vegetables at the collection points of the company with appropriated processes and systems
- Operation manager is responsible to organize the collection of relevant datas of each farmer to control on going situation on farmers field, to design a plan of improvement of farmers production to achieve targets or take the decision to stop partnerships with farmers
- Operation manager is responsible to report on production KPIs to the CEO on a weekly basis
- Operation manager is responsible to identify issues faced by farmers and design an action in collaboration with the relevant resources of the company
- Operation manager is responsible to organize integration of new farmers in the company

- **Management of production team**

- Operation manager is responsible to manage the production team.
  - The production team includes agents position, who are the technical and commercial relay of the company with farmers, and team leaders position, who are responsible to manage the team of agents
  - The production team includes also positions who are responsible to collect and sort vegetables, and support positions for datas inputs and inputs preparation
- Operation manager is responsible to develop and improve the value added in the company organization of each team to increase its quality of services by strongly focusing on improvement of processes
- Operation manager is responsible to prepare a budget for his/her team based on modelisation of key datas

- **Member of executive team of Project Alba**

- Operation manager participates to the development and evolution of the business model of the company and the definition by providing provides inputs from farmers and field situation to CEO
- Operation manager participates to strategic decisions

**Profile of Operation manager :**

- Master degree in agriculture
- 3+ years of experience, more is a plus.
- Ability to work in a multicultural environment
- Frequent field trips requested
- Capacity to manage stress and pressure environment
- Good at relationship management, Good team spirit
- Good English and Basic computer skill
- Have some experiences in developing countries or vegetables production is an advantage

**For more information and to send your application please contact :**

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